

EXHIBIT 1

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Firm-by-firm sampling of billing rates nationwide

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The National Law Journal asked the respondents to its 2005 survey of the nation's 250 largest law firms to provide a range of hourly billing rates for partners and associates. The firms that supplied this information—including some firms that are not in the NLJ 250—are listed below in alphabetical order. This year we also asked firms to provide average and median billing rates; several firms provided this information as well. The number after a firm's name indicates the total number of attorneys at the firm. The city listed below the name of a firm is the location of its principal or largest office. Unless otherwise indicated, the rates provided are firmwide rates; an asterisk indicates rates at the principal or largest office only.

ABC | DEF | GHI | JKL | MNO | PQR | STU | VWXYZ

ABC

Adams and Reese (300)

(New Orleans)

Partners \$205-\$385 (average \$279) (median \$275)

Associates \$155-\$235 (average \$185) (median \$180)

Firmwide (average \$247) (median \$240)

Andrews Kurth (403)

(Houston)

Partners \$350-\$695 (average \$464) (median \$450)

Associates \$180-\$400 (average \$272) (median \$258)

Firmwide (average \$377) (median \$380)

Arent Fox (274) (Washington)

Partners \$350-\$580

Associates \$195-\$395

Armstrong Teasdale (246)

(St. Louis)

Partners \$235-\$400

Associates \$135-\$260

Baker, Donelson, Bearman, Caldwell & Berkowitz (425)

(Memphis, Tenn.)

Partners \$200-\$525

Associates \$120-\$290

Ballard Spahr Andrews & Ingersoll (452)

(Philadelphia)

Partners \$330-\$655

Associates \$165-\$360

The Numbers

- Going up still
- Firm-by-firm sampling of billing rates nationwide
- Billing rates for junior to senior associates
- Alternative to the billable hour offered by law firms

Bass, Berry & Sims (192)

(Nashville, Tenn.)
Partners \$220-\$475
Associates \$140-\$235

Bell, Boyd & Lloyd (253)

(Chicago)
Partners \$310-\$650
Associates \$215-\$350

Blank Rome (481)

(Philadelphia)
Partners \$320-\$700
Associates \$195-\$430

Bond, Schoeneck & King (152)

(Syracuse, N.Y.)
Partners \$200-\$425
Associates \$140-\$305

Brinks Hofer Gilson & Lione (153)

(Chicago)
Partners \$350-\$600 (average \$449) (median \$440)
Associates \$190-\$365 (average \$270) (median \$250)
Firmwide (average \$355) (median \$350)

Brown Raysman Millstein Felder & Steiner (253)

(New York)
Partners \$315-\$690 (average \$452)
Associates \$190-\$400 (average \$296)
Firmwide (average \$351)

Brown Rudnick Berlack Israels (194)

(Boston)
Partners \$475-\$790*
Associates \$260-\$460*

Bryan Cave (730)

(St. Louis)
Partners \$300-\$695 (average \$423)
Associates \$145-\$430 (average \$269)
Firmwide (average \$316)

Buchanan Ingersoll (404)

(Pittsburgh)
Partners \$240-\$750
Associates \$150-\$400

Buckingham, Doolittle & Burroughs (148)

(Akron, Ohio)
Partners \$175-\$315 (average \$225) (median \$225)
Associates \$125-\$225 (average \$156) (median \$150)
Firmwide (average \$175) (median \$185)

Bullivant Houser Bailey (175)

(Portland, Ore.)
Partners \$170-\$500 (average \$275) (median \$265)
Associates \$150-\$300 (average \$195) (median \$195)

Firmwide (average \$225) (median \$220)

Burr & Forman (181)

(Birmingham, Ala.)

Partners \$200-\$395 (average \$312) (median \$310)

Associates \$160-\$275 (average \$201) (median \$190)

Firmwide (average \$208) (median \$190)

Butzel Long (216)

(Detroit)

Partners \$225-\$500

Associates \$160-\$300

Carlton Fields (225)

(Tampa, Fla.)

Partners \$245-\$520 (average \$368) (median \$370)

Associates \$175-\$300 (average \$226) (median \$220)

Firmwide (average \$284) (median \$290)

Cooley Godward (421)

(Palo Alto, Calif.)

Partners \$395-\$700 (average \$515)

Associates \$215-\$550 (average \$350)

Firmwide (average \$404)

Covington & Burling (531)

(Washington)

Partners \$420-\$720

Associates \$190-\$440

Cozen O'Connor (507)

(Philadelphia)

Partners \$230-\$700 (average \$292) (median \$250)

Associates \$175-\$365 (average \$181) (median \$177)

Firmwide (average \$249)

Curtis, Mallet-Prevost, Colt & Mosle (180)

(New York)

Partners \$340-\$675 (average \$553) (median \$593)

Associates \$160-\$470 (average \$340) (median \$348)

Firmwide (average \$432) (median \$450)

DEF

Davis Wright Tremaine (386)

(Seattle)

Partners \$250-\$625 (average \$374) (median \$370)

Associates \$155-\$350 (average \$242) (median \$230)

Firmwide (average \$330) (median \$330)

Day, Berry & Howard (215)

(Hartford, Conn.)

Partners \$320-\$565 (average \$425) (median \$420)

Associates \$190-\$395 (average \$284) (median \$290)

Firmwide (average \$355) (median \$350)

Dickinson Wright (209)

(Detroit)

Partners \$275-\$490
Associates \$155-\$245

Dickstein Shapiro Morin & Oshinsky (353)

(Washington)
Partners \$400-\$675
Associates \$210-\$390

Dinsmore & Shohl (284)

(Cincinnati)
Partners \$205-\$420 (average \$304) (median \$295)
Associates \$130-\$250 (average \$180) (median \$165)
Firmwide (average \$226) (median \$215)

DLA Piper Rudnick Gray Cary (3,159)

(Chicago)
Partners \$345-\$800 (average \$497) (median \$495)
Associates \$200-\$500 (average \$336) (median \$340)
Firmwide (average \$383) (median \$395)

Dorsey & Whitney (638)

(Minneapolis)
Partners \$200-\$876.75 (average \$416.19) (median \$418.61)
Associates \$145-\$835 (average \$272.18) (median \$265)
Firmwide (average \$343.84) (median \$346.39)

Drinker Biddle & Reath (413)

(Philadelphia)
Partners \$325-\$600 (average \$402)
Associates \$175-\$360 (average \$270)

Duane Morris (515)

(Philadelphia)
Partners \$295-\$665
Associates \$125-\$400

Dykema Gossett (334)

(Detroit)
Partners \$250-\$550
Associates \$165-\$280

Edwards & Angell (344)

(Boston)
Partners \$325-\$600 (average \$451.15) (median \$450)
Associates \$115-\$400 (average \$253) (median \$250)
Firmwide (average \$350.50) (median \$347.50)

Epstein Becker & Green (352)

(New York)
Partners \$275-\$600 (average \$436.89) (median \$420)
Associates \$140-\$390 (average \$267.11) (median \$280)
Firmwide (average \$300.31)

Fenwick & West (246)

(Mountain View, Calif.)
Partners \$450-\$725 (average \$540) (median \$540)
Associates \$235-\$440 (average \$345) (median \$385)

Fowler White Boggs Banker (224)

(Tampa, Fla.)
Partners \$250-\$415
Associates \$150-\$250

Fredrikson & Byron (185)

(Minneapolis)
Partners \$250-\$515
Associates \$145-\$240

Frost Brown Todd (360)

(Louisville, Ky.)
Partners \$190-\$410 (average \$279) (median \$275)
Associates \$135-\$260 (average \$180) (median \$180)
Firmwide (average \$208)

GHI

Gardere Wynne Sewell (286)

(Dallas)
Partners \$315-\$625 (average \$414) (median \$415)
Associates \$170-\$380 (average \$250) (median \$255)
Firmwide (average \$347) (median \$345)

Gibbons, Del Deo, Dolan, Griffinger & Vecchione (188)

(Newark, N.J.)
Partners \$300-\$660 (average \$397) (median \$380)
Associates \$160-\$340 (average \$233) (median \$245)

Gordon & Rees (268)

(San Francisco)
Partners \$140-\$450
Associates \$125-\$325

Greenberg Traurig (1,482)

(Miami)
Partners \$250-\$750 (average \$437) (median \$450)
Associates \$140-\$455 (average \$279) (median \$275)
Firmwide (average \$364) (median \$375)

Harris Beach (188)

(Rochester, N.Y.)
Partners \$200-\$350
Associates \$135-\$235

Haynes and Boone (440)

(Dallas)
Partners \$330-\$750
Associates \$140-\$410

Hodgson Russ (221)

(Buffalo, N.Y.)
Partners \$220-\$595 (average \$304)
Associates \$130-\$290 (average \$188)
Firmwide (average \$249)

Hogan & Hartson (1,012)

(Washington)
Partners \$250-\$750
Associates \$130-\$475

Holland & Knight (1,224)

(New York)
Partners \$260-\$700 (average \$419) (median \$410)
Associates \$155-\$475 (average \$252) (median \$245)
Firmwide (average \$358) (median \$365)

Holme Roberts & Owen (219)

(Denver)
Partners \$250-\$565 (average \$375) (median \$350)
Associates \$185-\$395 (average \$250) (median \$240)
Firmwide (average \$322) (median \$325)

Husch & Eppenger (302)

(St. Louis)
Partners \$185-\$390 (average \$267) (median \$260)
Associates \$125-\$230 (average \$161) (median \$155)
Firmwide (average \$223) (median \$220)

JKL

Jackson Lewis (375)

(White Plains, N.Y.)
Partners \$265-\$500
Associates \$185-\$395

Jenkins & Gilchrist (282)

(Dallas)
Partners \$315-\$580 (average \$411)
Associates \$195-\$370 (average \$266)

Jenner & Block (443)

(Chicago)
Partners \$410-\$750 (average \$496) (median \$475)
Associates \$215-\$390 (average \$290) (median \$275)

Jones, Walker, Waechter, Poitevent, Carrère & Denègre (215)

(New Orleans)
Partners \$190-\$425
Associates \$130-\$200

Kelley Drye & Warren (321)

(New York)
Partners \$375-\$730
Associates \$200-\$450

Kramer Levin Naftalis & Frankel (325)

(New York)
Partners \$530-\$775 (average \$598) (median \$590)
Associates \$275-\$520 (average \$422) (median \$440)
Firmwide (average \$427) (median \$440)

Lane Powell (172)

(Seattle)
Partners \$275-\$440 (average \$338) (median \$330)

Associates \$190-\$350 (average \$232) (median \$233)
Firmwide (average \$307) (median \$310)

Lewis, Rice & Fingersh (172)

(St. Louis)
Partners \$215-\$395
Associates \$140-\$285

Little Mendelson (433)

(San Francisco)
Partners \$240-\$550
Associates \$165-\$375

Locke Liddell & Sapp (384)

(Houston)
Partners \$340-\$795 (average \$432) (median \$425)
Associates \$150-\$370 (average \$237) (median \$230)
Firmwide (average \$347) (median \$360)

Loeb & Loeb (206)

(Los Angeles)
Partners \$375-\$775
Associates \$200-\$425

Lord, Bissell & Brook (288)

(Chicago)
Partners \$285-\$645 (average \$448) (median \$430)
Associates \$200-\$350 (average \$256) (median \$255)
Firmwide (average \$363) (median \$365)

Lowenstein Sandler (242)

(Roseland, N.J.)
Partners \$325-\$595
Associates \$165-\$375

Luce, Forward, Hamilton & Scripps (189)

(San Diego)
Partners \$325-\$575
Associates \$210-\$350

MNO

Manatt, Phelps & Phillips (301)

(Los Angeles)
Partners \$475-\$710 (average \$563) (median \$530)
Associates \$295-\$440 (average \$314) (median \$355)
Firmwide (average \$439) (median \$443)

Marshall, Dennehey, Warner, Coleman & Goggin (368)

(Philadelphia)
Partners \$140-\$275
Associates \$130-\$230

McCarter & English (375)

(Newark, N.J.)
Partners \$270-\$600
Associates \$175-\$360

McGuireWoods (690)

(Richmond, Va.)

Partners \$260-\$675

Associates \$180-\$375

McKenna Long & Aldridge (362)

(Washington)

Partners \$290-\$575

Associates \$175-\$385

Michael Best & Friedrich (265)

(Milwaukee)

Partners \$195-\$500

Associates \$160-\$290

Miles & Stockbridge (204)

(Baltimore)

Partners \$280-\$450 (average \$328)

Associates \$180-\$350 (average \$216)

Miller & Martin (167)

(Chattanooga, Tenn.)

Partners \$220-\$395 (average \$305) (median \$310)

Associates \$140-\$285 (average \$190) (median \$180)

Firmwide (average \$270) (median \$285)

Miller, Canfield, Paddock and Stone (350)

(Detroit)

Partners \$275-\$540

Associates \$145-\$290

Montgomery, McCracken, Walker & Rhoads (136)

(Philadelphia)

Partners \$300-\$550 (average \$406)

Associates \$190-\$295 (average \$227)

Morris, Manning & Martin (170)

(Atlanta)

Partners \$330-\$495

Associates \$175-\$325

Nelson Mullins Riley & Scarborough (346)

(Columbia, S.C.)

Partners \$215-\$600

Associates \$150-\$325

Ogletree, Deakins, Nash, Smoak & Stewart (299)

(Greenville, S.C.)

Partners \$230-\$500 (average \$308) (median \$305)

Associates \$150-\$300 (average \$231) (median \$235)

Firmwide (average \$251) (median \$260)

Orrick, Herrington & Sutcliffe (744)

(New York)

Partners \$355-\$715 (average \$566) (median \$570)

Associates \$225-\$465 (average \$361) (median \$385)

Firmwide (average \$451) (median \$445)

PQR

Parker Poe Adams & Bernstein (174)

(Charlotte, N.C.)

Partners \$170-\$450

Associates \$130-\$260

Patton Boggs (406)

(Washington)

Partners \$275-\$800 (average \$421) (median \$537)

Associates \$190-\$380 (average \$272) (median \$285)

Firmwide (average \$343) (median \$495)

Pepper Hamilton (431)

(Philadelphia)

Partners \$285-\$650

Associates \$180-\$370

Perkins Coie (585)

(Seattle)

Partners \$205-\$600

Associates \$160-\$440

Phelps Dunbar (248)

(New Orleans)

Partners \$160-\$450 (average \$214.87) (median \$230)

Associates \$125-\$200 (average \$151.86) (median \$155)

Firmwide (average \$153.23) (median \$185)

Phillips Lytle (170) (Buffalo, N.Y.)

Partners \$210-\$395 (average \$280) (median \$275)

Associates \$145-\$295 (average \$190) (median \$185)

Firmwide (average \$195) (median \$185)

Pitney Hardin (179)

(Florham Park, N.J.)

Partners \$350-\$595

Associates \$190-\$345

Polsinelli Shalton Welte Suelthaus (230)

(Kansas City, Mo.)

Partners \$200-\$500

Associates \$140-\$250

Powell Goldstein (297)

(Atlanta)

Partners \$290-\$550 (average \$404) (median \$405)

Associates \$165-\$335 (average \$235) (median \$230)

Firmwide (average \$304) (median \$295)

Preston Gates & Ellis (428)

(Seattle)

Partners \$190-\$595

Associates \$95-\$372

Quarles & Brady (412)

(Milwaukee)
Partners \$240-\$500 (average \$335.57) (median \$335)
Associates \$180-\$300 (average \$217) (median \$215)
Firmwide (average \$298.56) (median \$305)

Reed Smith (995)

(Pittsburgh)
Partners \$280-\$675 (average \$425) (median \$412)
Associates \$185-\$435 (average \$255) (median \$245)
Firmwide (average \$346) (median \$338)

Robinson & Cole (223)

(Hartford, Conn.)
Partners \$260-\$525 (average \$376) (median \$380)
Associates \$160-\$450 (average \$241) (median \$230)
Firmwide (average \$278) (median \$240)

Roetzel & Andress (192)

(Akron, Ohio)
Partners \$190-\$375 (average \$238) (median \$250)
Associates \$105-\$230 (average \$168) (median \$190)
Firmwide (average \$214) (median \$235)

Rutan & Tucker (145)

(Costa Mesa, Calif.)
Partners \$285-\$500
Associates \$190-\$325

STU

Saul Ewing (245)

(Philadelphia)
Partners \$270-\$625 (average \$379) (median \$375)
Associates \$165-\$300 (average \$215) (median \$205)
Firmwide (average \$316) (median \$325)

Schnader Harrison (183)

(Philadelphia)
Partners \$270-\$700
Associates \$145-\$315

Shook, Hardy & Bacon (493) (Kansas City, Mo.)
Partners \$220-\$627 (average \$327) (median \$315)
Associates \$160-\$387 (average \$200) (median \$190)

Shumaker, Loop & Kendrick (164)

(Toledo, Ohio)
Partners \$215-\$435 (average \$280) (median \$280)
Associates \$150-\$330 (average \$195) (median \$185)
Firmwide (average \$260) (median \$270)

Sills Cummis Epstein & Gross (164)

(Newark, N.J.)
Partners \$300-\$575
Associates \$175-\$350

Smith, Gambrell & Russell (180)

(Atlanta)

Partners \$265-\$515
Associates \$155-\$300

Stinson Morrison Hecker (321)

(Kansas City, Mo.)
Partners \$225-\$425 (average \$292) (median \$295)
Associates \$140-\$230 (average \$171) (median \$165)
Firmwide (average \$210) (median \$270)

Stoel Rives (344)

(Portland, Ore.)
Partners \$250-\$450 (average \$349) (median \$350)
Associates \$160-\$300 (average \$225) (median \$215)
Firmwide (average \$301) (median \$300)

Strasburger & Price (181)

(Dallas)
Partners \$215-\$485 (average \$348) (median \$350)
Associates \$185-\$280 (average \$213) (median \$205)
Firmwide (average \$299) (median \$290)

Sutherland Asbill & Brennan (429)

(Atlanta)
Partners \$395-\$740 (average \$457) (median \$450)
Associates \$210-\$450 (average \$257) (median \$250)
Firmwide (average \$347) (median \$315)

Swidler Berlin (138)

(Washington)
Partners \$385-\$660 (average \$502) (median \$502)
Associates \$215-\$400 (average \$322) (median \$330)
Firmwide (average \$402) (median \$402)

Thompson & Knight (385)

(Dallas)
Partners \$300-\$625 (average \$420) (median \$425)
Associates \$185-\$365 (average \$228) (median \$225)
Firmwide (average \$306) (median \$260)

Thompson Coburn (295)

(St. Louis)
Partners \$280-\$450
Associates \$150-\$275

Thompson Hine (376)

(Cleveland)
Partners \$195-\$610 (average \$396) (median \$390)
Associates \$160-\$400 (average \$235) (median \$210)
Firmwide (average \$337) (median \$305)

Ulmer & Berne (174)

(Cleveland)
Partners \$230-\$410 (average \$302)
Associates \$150-\$270 (average \$192)
Firmwide (average \$214)

VWXYZ

Venable (441)

(Washington)
Partners \$285-\$1,000 (average \$430)
Associates \$200-\$440 (average \$286)

White & Case (1,983)

(New York)
Partners \$560-\$830* (average \$590)
Associates \$290-\$555* (average \$362)
Firmwide (average \$381)

Wiggin & Dana (142)

(New Haven, Conn.)
Partners \$260-\$475
Associates \$170-\$355

Wiley Rein & Fielding (253) (Washington)

Partners \$325-\$660 (average \$425) (median \$425)
Associates \$205-\$335 (average \$240) (median \$240)
Firmwide (average \$333) (median \$350)

Williams Mullen (233)

(Richmond, Va.)
Partners \$225-\$550
Associates \$150-\$250

Winstead Sechrest & Minick (304) (Dallas)

Partners \$300-\$600
Associates \$180-\$350

Womble Carlyle Sandridge & Rice (533)

(Winston-Salem, N.C.)
Partners \$240-\$525 (average \$365) (median \$365)
Associates \$165-\$325 (average \$225) (median \$220)
Firmwide (average \$315) (median \$325)